March 11<sup>th</sup>, 2019

Call to Order: 7:36PM

Members Present: President Laura Dunagan, Vice President Justin Cumley, Treasurer Maynard

Cowan, Secretary Courtney Foster. Directors: Adam Gates, Sarah Blanton, Ken Hargis

Also Present: Buildings and Grounds Head David Hayden

**Reading and Approval of Minutes:** "The thing" should be fingerprint information. "Officers" should be "Directors". Ken motions to approve as amended. Seconded by many, motion passes.

# **Officers Reports:**

#### **President:**

-- Affidavits/Fingerprints

We need these by the next meeting. No exceptions. Maynard reminds everyone that we can reimburse people for the fingerprinting fee.

-- Auri Vigil Resignation

She's resigned. She has too much on her plate and can't give us the time that we need. On that note, Laura appoints David Hayden to our Board of Directors. David accepts. Welcome David.

#### **Vice President:**

Nothing really to report.

#### **Treasurer:**

We're down by about 1400 in sales, but we have apt. income which is great. Expenses and GRT is lower because we've sold less. Beer, wine, liquor looks lower, but the inventory is actually correct, which is good. Next month should be better. Electric gas and water look on bar, so do cash shorts, etc. We are paying more in subscriptions, but that's Bevager helping us out with inventory. Janitorial supplies are more but January expenses are lower. Special events are up because of Karaoke but there was a week or so when it was cancelled so it seems legit. We're up by about a grand!

Our beer sales are down. That's because our liquor sales are up and our bar tenders are trying to make special cocktails and do something a little different. We like this, but we still want our beer people to be happy here. This is something to talk to our staff about. Laura reminds us that from the survey, a lot of people wished they had more local beers.

It also doesn't look like it's worthwhile for us to sell cigarettes anymore. Prices are higher and most people kind of don't care about it. We're not going to do a cigarette machine or any other alternative.

[Harry Greene joins at 7:58PM]

### **Secretary:**

Nothing to report. Will send Honey Do list to everyone. Reminds people to please text or call her if you need anything, as work and personal life is hectic.

# Manager's Report:

Harry appreciates seeing the QB numbers, and notes that it's hard to see how it is when

you're that close to the operations. February numbers aren't as amazing as he wants to see. But he feels like the March numbers will be really good moving forward. We've had a few really amazing weekends and he feels the turn is right around the corner. We've got more events and bands on the books and he's very optimistic for the summer. That being said, we're going to tighten our belt and not spend money where we shouldn't. We've been putting 1500 in the managers account for incidentals. Since we're not buying cigarettes, that seems unnecessary. Maynard wants to cut this in half and move the rest into the ops account.

## **Committee Reports:**

Art Committee: No Shawna report. Maynard likes that we have art in here. We need someone to communicate with our artists on their price points so that maybe they can sell something. Courtney and Justin will reach out to their friends to do some sellable thing. Harry reminds us that if you hang your art you owe a portion of sales to the club, or a piece to donate to the club. Maybe we need an area in the club to sell prints for a peruse/buy option with a club/artist split.

Break at 8:16PM Reconvene at 8:29PM

Laura would like to remind us: If one of us says that something is an operations decision, that means it's not for us to discuss. Leave that for later one on one conversations with GM, but that has no place in the meetings.

### **Buildings and Grounds:**

The Couchatoreum is painted. We might need some trim stuff, other than that it looks nice and we can move forward with that. Adam says that there's a member who's willing to donate a N64 and a bunch of games for us. Grass needs to be planted; he has a few plans for that. The next room on his list is the dart room, fixing the floor, maybe carpeting the walls?-- Laura has some donated carpet we might be able to use for this. Laura also wants to talk to David about the downstairs bathrooms.

#### Web And Media:

Ken has been talking to WHPF people about helping them. He wants to address the posts he made to our FB page and is sorry if anything was posted that shouldn't be.

#### Social:

--Alexis Hassley resigned. She wasn't able to works within our guidelines or work with our committees. There was a conflict with one of the events she wanted to do and she was upset that we weren't letting her do the event she wanted to do. She was angry and has decided that this was not the best fit for her. It seems like management, operations, and other people heading events need to head the Social Media engagements for that. Harry will let Shaun onto our Social Media accounts to let him promote things. Harry will let Shaun know the perimeters and keep it safe. But our staff/event people should be running it. Justin would like to volunteer for the position if we need a spear head in the future.

# Membership:

22 will be lapsing. 12 new members. 7 renewals. Last month, JC was our only hold back, it looks like she is approved as a communicator and this will be sent to her on memberplanet. If anyone knows any lapsing members, please reach out to them.

Ken wants to make a motion to add first responders as a member level. Seconded by Adam. After some discussion, it's decided that we'll charge \$75 plus the initiation fee.

### **Events:**

--Pig Day

It was a success. The biggest change is that we required everyone to pay \$10. instead of a donation fee. We made over \$700 in food! We did more than break even and we had a bunch of happy members. Thank you to everyone who helped.

### **Unfinished Business:**

Minimum Wage Bill—Sarah tells us that there are two bills in the senate that haven't passed yet. In both bills, there's something saying that servers/bartenders wages will become 30% of whatever the new wage is and their tips need to make up the rest.

### **New Business:**

None

Ken motions to adjourn. Sarah seconds. Motion passes, adjourn at 9:19PM